

Area Realtors offer unique services and locations

From showcasing the highlights of a home for sale to finding the right place to downsize or open a business, area Realtors have a lot to offer with unique services and locations throughout Central Connecticut.

Gustin Real Estate Company at 144 West Main St., New Britain, has been serving central Connecticut for over 50 years. Owned by Jody Gustin Viola, the company, which is considered an area landmark, has been providing residential and property management services throughout Central Connecticut since 1957. The staff is involved in the community working with charitable and civic organizations which is one of the keys to their success.

With two Coldwell Banker branches at 260 East St., Plainville and 37 Mill St., Berlin, owner Bob Fiorito can provide knowledgeable assistance to those looking to buy or sell a home or property throughout the area. Fiorito uses the latest technology to give customers the best service

possible.

Lisa Rinaldini with Coldwell Banker Premiere at the Plainville location has been consistently recognized as a top seller in her field.

Berarducci Realtors, LLC is encouraging new and regular clients to stop at their office at 36 Whiting St., Plainville, where owner Rebecca Berarducci can provide clients service with integrity. As a 37-year veteran of the real estate business, Berarducci wanted to create a firm that clients could rely on, whether it came to the sense of integrity her brokers had or the amount of knowledge and teamwork they could lend to a sale.

Sandie Terenzi with Keller Williams Realty helps clients buy and sell all types of properties from Avon and Farmington to Bristol and Southington and several towns in between. Based out of 358 Scott Swamp Road, Farmington, Terenzi blogs on her website www.sandieterenzisellshomes.com. She also provides



Elaine Pavasaris of Home Sweet Home Realty at 359 Main St., Kensington, with her signature Volkswagen Beetle.

information on obtaining loans and estimating how much customers can afford to spend along with listings.

Paul Stepka, owner of Vision Real Estate can help clients find properties

throughout the state from homes in Simsbury and Farmington to property in Berlin. Stepka was named a Five Star realtor several years in a row. The company has been helping clients

“find their way home since 1998.”

Elaine Pavasaris, owner of Home Sweet Home Realty at 359 Main St., Kensington believes “home is where the heart is.” She has over 30

years of experience in the real estate business with “Home Sweet Home” opening in 2005. Pavasaris is also involved in the community including the Berlin Rotary Club.

Average 30-year mortgage rate in U.S. slips to 4.14 percent

WASHINGTON (AP) — Long-term U.S. mortgage rates fell this week for a second straight week, slipping further from their highest levels of the year reached in mid-March.

Mortgage buyer Freddie Mac said Thursday the rate on 30-year fixed-rate home loans declined to 4.14 percent from 4.23 percent in late March. The benchmark rate stood at 3.71 percent a year ago and averaged 3.65 percent in 2016, the lowest level in records dating to 1971.

The rate on 15-year mortgages eased to 3.39 percent from 3.44 percent.

Despite the runup in mortgage rates that started after the November election, Americans stepped up home

buying in January. Many buyers likely sought to close their deals before rates increased further. The Federal

Reserve raised its key interest rate on March 15 for only the third time since 2006, but economists at S&P Dow

Jones Indices say higher rates won't slow home sales until later this year.

Data showed that U.S.

home prices jumped in January from a year earlier at the fastest pace in nearly 2 1/2 years.

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