

Home Sweet Home Realty honored with award

By **LISA BACKUS**
STAFF WRITER

BERLIN — From her support for hometown heroes to the personal service that she gives all clients, it's no wonder that local residents have declared Elaine Pavasaris and her company, Home Sweet Home Realty, Best Real Estate Agent in Berlin.

"I work really hard at what I do and I try to give the best possible service to my clients," Pavasaris said. "Selling a home can be stressful, I try to make it as easy as possible for clients. I take a lot of pride in what I do."

Her hallmark has been the personal service she's provided clients whether they are buying, selling or leasing a home, during the 11 years since she started Home Sweet Home Realty located at 359 Main St., Berlin.

Pavasaris recently started a Heroes Home Advantage program which allows veterans, teachers, firefighters, police officers, health care professionals and first responders to buy a home with the help of a team including an attorney, a realtor, a loan officer, a title company, a home inspector and a homeowners insurance company that are all willing to give qualifying area residents a discount on their services.

"The entire team gives a discount of varying amounts which is really nice for the buyer," Pavasaris said. Pavasaris gives back 25 percent of her commission to those "hometown heroes" who

qualify to buy a home through the program. She's worked with seven or eight hometown heroes in the first year she's participated in the program.

Pavasaris was recently voted Best Real Estate Agent by the readers of the Berlin Citizen.

Pavasaris is very community oriented and is a past president and the current secretary of the Kensington/Berlin Rotary Club. She has continually volunteered within the community and sought donations of food and clothing for organizations like the Salvation Army where she and other volunteers serve lunch the first Sunday of every month from November to March. She also will collect food and clothing to donate during events at her realty office.

Pavasaris is also instrumental in the fundraising drive to raise money to purchase every local third-grader in town a hard-bound dictionary which they can keep. They give away 200 to 300 each year, she said.

Anyone who would like more information on the services provided by Home Sweet Home Realty can contact Pavasaris at 860-828-9925 or visit her website at HomeSweetHomeCT.com.



Wesley Bunnell | Staff

Elaine Pavasaris, owner of Home Sweet Home Realty, holds her award for Best Real Estate Agent in the town of Berlin.

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