

# Terenzi Team helps hundreds of families find homes

By **LISA BACKUS**  
STAFF WRITER

**FARMINGTON** – The Terenzi Team/Herg Realty Group can help clients downsize or find that perfect luxury home or first home with over 40 years experience in real estate.

In 2016, CEO Sandie Terenzi and her team that includes listing and marketing specialists and a transaction coordinator helped 180 families find or sell homes. The secret to Terenzi's success lies in the excellent customer service her team provides and in the tools the company has in place to help clients find their dream home or sell real estate.

"It's one-stop shopping," Terenzi said. "We try to give clients our best customer service. Our goal for 2017 is to provide top notch client

service and far exceed their goals in achieving their dreams."

Located at 358 Scottswamp Road, Farmington, under the umbrella of the Keller Williams Realty, Terenzi has formed a team of agents who specialize in various areas of the realty business.

Terenzi and Ryan Raymond are dedicated to the listing division, Kristen Dellavecchia and Christopher Clarke make up the buying division, working solely on helping people buy the right piece of real estate for their needs, Caitlyn Rathgeb and Erin McCormack are the marketing division, working to make homes as marketable as possible, and Megan Burg is the transaction coordinator, making sure that closings flow smoothly.

Working primarily out of Hartford County in towns such as Bristol, Southington and Plainville the Terenzi Team can find the perfect home or business location for clients. They handle everything from buying and selling to short sales, foreclosures, investment properties such as multi-family homes and downsizing to luxury homes.

Although the bulk of



Metro News Service

In 2016, the Terenzi Team of Herg Realty Group helped 180 families find or sell homes. "It's one-stop shopping," CEO Sandie Terenzi said. The team handles every real estate need, from buying and selling to investments and foreclosures.



CEO Sandie Terenzi

their business is in the Farmington and Bristol area, the Team has clients throughout the state.

Her website at <http://sandieterenzisellshomes.com> offers advice on mortgages and affordabil-

ity and provides useful information on buying or selling properties with the Team.

The Terenzi Team is also very involved in helping the community and has sponsored a toy drive during the holidays, collected cloth-

ing and food for area emergency shelters for the homeless, worked with Sara Stops Hunger by bagging over 16,000 meals, and participated in Keller Williams Red Day by helping to spruce up a camp that allows kids from cities to par-

ticipate in outdoor activities.

For more information on what the Terenzi Team/Herg Realty Group has to offer including their Guaranteed Sale and VIP programs, visit the website or call Terenzi at 860-761-3780.

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